

# CHRISTMAS 2016

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&

WALKER & WODEHOUSE

WINE MERCHANTS EST 1796

# WELCOME TO WALKER & WODEHOUSE CHRISTMAS 2016

It's that time of year again! For the last few months we've been scouring lists in order to offer you the very best for this key selling period. Over the following pages you'll find a host of promotions perfect for this time – including brilliant 7 for 6 case deals that are ideal for floor stacks, together with a host of 5% and 10% offers.

All of our wine offers will run from 3 October to 30 December 2016, ensuring you have the very best pricing. This year we feature no less than 60 wines from 12 countries.

New to the Walker & Wodehouse portfolio are wines from the excellent Plaimont (France) co-operative – look no further than Le Favouri de Gascogne rouge, a supple and delicious blend of Cabernet and Merlot.

Casting further afield, great value can be found in our 7 for 6 case offers from Finca Las Moras (Argentina), Babich (New Zealand) and Xanadu (Australia), with brilliant winemaking and excellent value making these must-stock wines for the winter months.

On page 11, you'll find four very special, but limited edition parcel offers. Bordeaux and Rhone feature with two great value wines, together with two knock-out wines from Southern France, a bold and audacious Cotes du Roussillon, as well as the best value dessert wine you'll find this season. These wines are limited in quantity, so please don't wait to order. They will be available from 1 October 2016.

With great offers on a host of wines and spirits by the case, we've also got some inspired gifting ideas. For the classics, think Pol Roger NV Brut and Ruinart Rosé NV, while moving towards more contemporary, we have Mezcal Eterno Anejo, Hyde Whiskey and The Real McCoy Rum.

If fine and rare bottles are required, we have a selection of Bordeaux first growths from the eighties and nineties.

The classic digestifs are also featured, with a selection of excellent port (Quinta do Vallado), Cognac (Bache Gabrielsen) and Tokaji (Royal Tokaji Company).

Last but not least there's some great beer offers on Portobello Pilsner, Estrella Galicia and Cidre Le Brun, a superb, natural cider fresh from the Brittany orchards.

If you don't know where to start, then look no further than our 12 Drinks of Christmas feature, located on page 29.

Champagne and sparkling wines – from Palmer & Co. and Graham Beck – whites and reds for high days and holidays, together with a selection of our favourite spirits and accompanying cocktail inspiration, with a rip-roarer of a beer to boot!

We've had great fun putting this list together and we hope you have as much enjoyment reading it and selecting your wines, beers and spirits for the festive season.



Gareth Groves  
Managing Director

# ABOUT US

Walker & Wodehouse Wines started life as John Harvey & Sons in 1796, becoming a Royal Warrant Holder in 1955. In 2009, the company was renamed Walker & Wodehouse when the wine merchant side of the business separated from the sherry bodega.

Today, Walker & Wodehouse is dedicated to supplying the independent trade. Based in London, we are a highly experienced team with an in-depth understanding of the UK independent wine and spirits trade. We aim to offer solutions, which first and foremost can help benefit your business. We want to provide you with the right products at the right prices and with best in class service. What is more, we want to be easy and fun to do business with.

Our international portfolio of wines, artisan spirits and craft beers has been created with the independent in mind. We source from a range of international wine suppliers, with wines from over 15 countries.

In addition, our spirits portfolio has grown substantially this year and reflects the UK's blossoming craft spirits category.



BY APPOINTMENT TO  
HER MAJESTY THE QUEEN  
WINE MERCHANTS  
WALKER & WODEHOUSE LTD  
LONDON

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A photograph of a vineyard during the golden hour. The sun is low in the sky, creating a warm, orange-gold glow over the entire scene. In the foreground, there are rows of grapevines with green leaves, supported by wooden posts and wires. The vines are slightly out of focus. In the background, there are more trees and a hillside, also bathed in the warm light. The overall mood is peaceful and scenic.

# CHAMPAGNE & SPARKLING WINE OFFERS

	CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
<div><div><div>PALMER &amp; CO</div><div>CHAMPAGNE, FRANCE</div></div><div><div>10% OFF</div></div></div> <div><div>● Palmer Brut Reserve NV (Gift Boxed)</div></div>	7PAL01GB	6	£102.36	£92.12	£27.50	33%

PALMER

A co-operative for over 60 years, Champagne Palmer has long been held in high esteem by the Grand Marques. Consistently high quality together with excellent value forged their early reputation.

Today, Palmer & Co. has over 200 growers with 365 hectares of vines

spread across 40 villages – and the quality is as good as it’s ever been. A double gold medal winner at last year’s International Wine Challenge, Champagne expert Tom Stevenson also recently included Palmer & Co. in his list of ‘The 5 most underrated Champagne producers’.



	CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
<div><div><div>GRAHAM BECK</div><div>ROBERTSON, SOUTH AFRICA</div></div><div><div>10% OFF</div></div></div> <div><div>● Graham Beck Brut NV</div><div>● Graham Beck Brut Rosé NV</div></div>	8BEC1B 8BEC5B	6 6	£49.14 £49.98	£44.23 £44.98	£12.99 £13.49	31.9% 33.4%

## GRAHAM BECK

Master of Methode Cap Classique (MCC) in South Africa, Graham Beck has a reputation for producing some of the best traditional method sparkling wine in the world. Graham Beck first purchased land in 1983 just outside Robertson, in the Breede River Valley, where cool and dry temperatures are complemented by limestone-rich soil.

It is with this terroir that head cellar master Pieter “Bubbles” Ferreira crafts a range of award-winning MCC wines. Celebrating their 25th anniversary last year, the winery recently announced they would be focusing their complete production on MCC in the future – a move to further their quest for the ‘perfect bubble’.



## JOSEF CHROMY

TASMANIA, AUSTRALIA

- Josef Chromy Sparkling NV

10%  
OFF

CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO FOR
8CHR3B	6	£76.38	£68.74	£19.99	31.2%

## JOSEF CHROMY

With the continued search for cooler climates, Tasmania is the place to be – especially for producing top quality sparkling wine. Josef Chromy has been the driving force behind the Tasmanian wine scene ever since arriving as a refugee from Soviet-occupied Czechoslovakia.

At 76, when others think of retiring, Josef achieved his life-long dream of establishing a winery under his own name. In just a few short years, he has made a remarkable impact on wine lovers and critics alike: his wines have been awarded over 14 trophies and 170 medals, making Josef Chromy one of the most successful winery launches in Australian history.



A photograph of a wooden crate filled with several dark glass bottles, likely beer or wine. A black leather bag is placed in front of the bottles. The text "7 FOR 6 OFFERS" is overlaid in white, bold, sans-serif font. The background is a soft, out-of-focus light color.

7 FOR 6  
OFFERS

BUY 6 CASES AND GET 1 FREE

CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
17FLM16B	6	£35.04	£30.03	£8.99	33.2%
17FLM17B	6	£35.04	£30.03	£8.99	33.2%
17FLM11B	6	£34.38	£29.47	£8.99	34.4%

FINCA LAS MORAS  
SAN JUAN, ARGENTINA

- Finca Las Moras Reserve Chardonnay 2014
- Finca Las Moras Reserve Cabernet Syrah 2014
- Finca Las Moras Reserve Malbec 2014

FINCA LAS MORAS

Innovation is at the core of Finca Las Moras. In 1992, a group of winemakers and agronomists of Grupo Penaflor began conducting some experiments in San Juan in Argentina, by converting the vineyard plantings to noble varieties and incorporating modern techniques. After six years of research and trials, Finca Las Moras was launched and became the first premium wine range from San Juan.

Finca Las Moras sources wine from top vineyards in different parts of San Juan: Tulum (with an elevation of 650 m), Zonda (900 m) and Pederal (1,350 m). The wines are incredibly approachable, offering great fruit character and moderate tannins. These are the perfect wines for Christmas entertaining – guaranteed to appeal to a host of wine drinkers.



BUY 6 CASES AND GET 1 FREE

XANADU  
MARGARET RIVER, AUSTRALIA

- Exmoor Drive Sauvignon Blanc Semillon 2015
- Exmoor Drive Cabernet Sauvignon 2012/2013

CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
14XAN1B	6	£40.80	£34.97	£9.99	30.0%
14XAN3B	6	£40.92	£35.07	£9.99	29.8%



XANADU

Xanadu was established in 1977 by Dr John Lagan, who arrived in Margaret River from Ireland and was inspired by the pioneering spirit of the region. Rated a five star winery by Australian critic, James Halliday, Xanadu sits in prime grape growing country in the Margaret River. This cool maritime climate

produces elegant Cabernets and zesty and vibrant whites, like the Exmoor Drive Sauvignon Blanc and Semillon blend. Adding to their pedigree, Xanadu winemaker Glen Goodall was named Winemaker of the Year in the 2015 West Australian Wine Guide.





BUY 6 CASES AND GET 1 FREE		CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
BABICH WINES							
MARLBOROUGH, NEW ZEALAND							
●	Babich Sauvignon Blanc 2015	15BAB1B	6	£44.40	£38.06	£11.49	33.8%
●	Babich Pinot Noir 2015	15BAB4B	6	£54.42	£46.65	£13.99	33.3%

Go to page 28 for more great Babich offers

## BABICH WINES

Celebrating 100 years of family winemaking this year, Babich Wines is synonymous with quality New Zealand wine production in Auckland, Hawkes Bay and Marlborough. With the aim to create wines that are stylish, refined and easy drinking, Babich has established a footprint across New Zealand of key varieties in top viticultural locations.

Small batch winemaking resulting in special cuvees sits alongside the production of Babich Classic and Black Label wines. This flexible but tailored approach has made them the ‘go to’ New Zealand supplier for many UK independents.





# PARCEL OFFERS

SEASONAL PARCEL OFFERS

WE HAVE SELECTED A SMALL COLLECTION OF WINES SHIPPED ESPECIALLY FOR THE FESTIVE SEASON – AVAILABLE WHILE STOCKS LAST.

DOMAINE LAFAGE

Rugged and arid, the Cotes du Roussillon is one of the hottest regions of France, producing wines with power and intensity. Jean Marc and his wife Marie Lafage have created a highly respected domaine with a range of wines that beautifully showcase this distinct terroir.

The 2015 growing season was hailed as exceptional and Jean-Marc has created a beauty of a wine in Narassa. A plush, velvet-like texture with rich flavours of raspberry, chocolate and pepper are supported by brilliant tannins and amazing length. This is the ideal wine for the festive period, so please ensure you don't miss out!



CODE	NO. IN CASE	DPD PER CASE	PROMO RRP	PROMO POR
1LAF15B	6	£51.06	£15.99	36.1%

DOMAINE LAFAGE  
COTES DU ROUSSILLON, FRANCE

- Lieu dit Narassa 2014

CHATEAU L'ESTRAN  
MEDOC, FRANCE

- Chateau L'Estran Cru Bourgeois 2011

CODE	NO. IN CASE	DPD PER CASE	PROMO RRP	PROMO POR
6EST1B	6	£49.26	£14.99	34.3%

CHATEAU L'ESTRAN

A Cru Bourgeois from Medoc offering a lovely balance between fruit and structure. 55% Cabernet Sauvignon, 35% Merlot and 10% Petit Verdot have been blended to create a full-bodied, elegant wine.

Ripe and savoury with a broad flavour profile and four years in bottle, this is drinking exceptionally well. An ideal Christmas gift, the wine is presented in an elegant monogrammed wooden case.



CHATEAU SAINT BENAZIT

Pacherenc du Vic-Bilh is a delicious late-harvested sweet wine that offers incredible value. Held in the highest esteem in its native Gascony, buyers clamour for aged barrels of this delicate elixir. It will pair brilliantly with foie gras, tarte tatin and a host of great cheese!

CHATEAU SAINT BENAZIT  
PACHERENC DU VIC-BILH, FRANCE

- Chateau Saint Benazit 2012

CODE	NO. IN CASE	DPD PER CASE	PROMO RRP	PROMO POR
1PMT14B	6	£41.40	£12.49	33.7%

SAINT COSME  
COTES DU RHONE, FRANCE

- Les Deux Albions 2014 (magnum)

CODE	NO. IN CASE	DPD PER CASE	PROMO RRP	PROMO POR
4COS5M	6	£114.42	£34.99	34.6%



SAINT COSME  
LES DEUX ALBIONS

A super-value estate wine from the Cotes du Rhone in magnum. To create Les Deux Albions, master winemaker Louis Barroul co-ferments old vine Syrah with Mourvedre from the wild slopes of Vinsobres, together with Grenache and Carignan.

You can taste and sense the Southern Rhone garrigue in this muscular wine, which is made traditionally, resting in a combination of wooden and concrete vats for 18 months prior to bottling. Meaty and textural, decant this wine and enjoy its evolution over a couple of days.

Louis Barroul,  
owner and winemaker at Saint Cosme.



AMAZING OFFERS

GREAT VALUE FRANCE

PLAIMONT  
COTES DE GASCOGNE, FRANCE

- Le Favori de Gascogne 2014
- Chateau de Sabazan St Mont 2012

CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
1PMT3B	6	£26.70	£25.37	£7.49	32.3%
1PMT12B	6	£62.64	£56.38	£16.49	31.6%

PLAIMONT

New to our portfolio, Plaimont is a brilliant co-operative in the Cotes de Gascogne. In 1979, the three wine co-operatives of Plaisance, Aignan and Saint Mont in the Gers joined forces.

Their range includes excellent entry-level wines, featuring the traditional varieties of Gros Manseng, Arrufiac and Petit Courbu, as well as some great wines from lesser-known appellations such as Saint Mont.



10% OFF CHABLIS

LA CHABLISIENNE  
CHABLIS, FRANCE

10%  
OFF

- Chablis Sereine 2012
- Chablis 1er Cru Vaillons 2011



CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
5CHS1B	6	£57.42	£51.68	£14.99	31.1%
5CHS3B	6	£69.36	£62.42	£18.49	32.5%

LA CHABLISIENNE

Working with nearly 300 growers, La Chablisienne produces a brilliant range of wines from this much-loved region. Founded in 1923, the meticulous care of the growers ensures the highest quality fruit selection from a vast mosaic of plots.

The wines reflect the subtle harmony between the grower in the vineyards, the technical advisor and the winemaker, who together create wines of great distinction. In recognition of his efforts, La Chablisienne’s oenologist, Vincent Bartment was awarded Best White Winemaker at this year’s International Wine Challenge.

BODEGAS NAVAJAS  
RIOJA ALTA, SPAIN

5%  
OFF

- Reserva Tinto 2010

CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
11NAV7B	12	£81.48	£77.41	£11.49	32.6%

TRAVEL TO OPORTO

QUINTA DO VALLADO  
DOURO, PORTUGAL

10%  
OFF

- Quinta do Vallado Touriga Nacional 2014
- Quinta do Vallado Reserva Douro 2013
- Quinta do Vallado 10 Year Old Tawny Port NV

CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
12VALL5B	6	£84.30	£75.87	£22.49	32.5%
12VALL3B	6	£104.82	£94.34	£27.99	32.6%
19VALL1F	6	£64.20	£57.78	£16.99	32.0%

QUINTA DO VALLADO

For the first 200 years, this estate exclusively produced port, distributed by the family's own Ferreira Port House. Since 1993, the company decided to focus on white and red wines in addition to port.

Sixth generation Joao Ferreira Alvares Ribeiro now runs the winery in the Douro Valley. From the introductory Tinto to the elegant Reserva Douro Field Blend, these wines offer bright and rich fruit characters, which combine with moreish and elegant tannins.

Vallado's aged 10, 20 and 30 Year Old Tawny ports are the perfect winter companions, or the ideal Christmas gift – complete with stylish cylindrical packaging.



UNDER THE TUSCAN SUN

CASTELLO BANFI  
TUSCANY, ITALY

10%  
OFF

- Rosso di Montalcino 2014
- Brunello di Montalcino 2011

CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
10BANF8B	6	£52.14	£46.93	£13.99	32.9%
10BANF2B	6	£108.96	£98.06	£29.99	34.6%



10% OFF VENTISQUERO GREY

VINA VENTISQUERO  
CHILE

- Grey Glacier Chardonnay, Casablanca Valley 2014
- Grey Glacier Merlot, Colchagua Valley 2013
- Grey Glacier Carmenere, Maipo Valley 2013
- Grey Glacier Garnacha Carinena Mataro, Colchagua Valley 2014
- Grey Glacier Cabernet Sauvignon, Maipo Valley 2012
- Pangea, Colchagua Valley 2011\*

CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
17VEN11B	6	£48.12	£43.31	£12.99	33.3%
17VEN13B	6	£48.12	£43.31	£12.99	33.3%
17VEN15B	6	£48.12	£43.31	£12.99	33.3%
17VEN16B	6	£48.12	£43.31	£12.99	33.3%
17VEN14B	6	£48.12	£43.31	£12.99	33.3%
17VEN17B	6	£104.94	-	£29.99	30.0%

*\*No 10% off. Receive a **FREE** bottle of Pangea when you buy 36 bottles or more of Grey Glacier wines in October and November*



VINA VENTISQUERO

Named after the largest glacier in Chilean Patagonia, the Grey Glacier wines showcase the breadth and diversity of Ventisquero’s vineyards. Produced in collaboration with John Duval, former chief winemaker of Penfold’s, this range is helping to set the standard for premium Chilean wine.



RICH WINTER REDS

IRONSTONE  
LODI, USA

10%  
OFF

- Petite Sirah 2013
- Old Vine Zinfandel 2014

GARZON  
MALDONADO, URUGUAY

- Tannat 2014

CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
16KAU2B	12	£81.36	£73.22	£10.99	33.4%
16KAU4B	12	£81.36	£73.22	£10.99	33.4%
17GRZ3B	6	£46.92	£42.23	£12.49	32.4%





## CABALLO LOCO

The Caballo Loco range is unashamedly bold. Named after one of its original creators, Jorge Coderch (crazy horse), the range seeks to showcase the very best Chilean fruit from a range of regional terroirs and varieties.

NV 16 has been created from the solera system, which ensures a percentage of the very first release is continued in each subsequent release.

*Win with Caballo Loco from 3 October to 30 December, purchase any six bottles from the Caballo Loco range and you will be entered into a prize draw to win dinner for two people. The value of the prize is £300 and you will be hosted by one of Caballo Loco’s flagship restaurant partners in the UK.*

CODE	NO. IN CASE	DPD PER CASE	RRP	POR
17LOCO4B	6	£80.76	£24.99	35.4%
17LOCO3B	6	£80.76	£24.99	35.4%
17LOCO5B	6	£81.54	£24.99	34.7%
17LOCO1B	6	£120.18	£34.99	31.3%

### CABALLO LOCO CHILE

- Grand Cru Limari Valley Syrah 2013
- Grand Cru Maipo Valley Cabernet Sauvignon Cabernet Franc 2013
- Grand Cru Sagrada Familia Cabernet Sauvignon Carmenere Malbec 2013
- 16 NV

## BODEGAS ESCORIHUELA GASCON

A favourite of President Juan Peron and his wife Evita in the 1950s, Bodegas Escorihuela Gascon is the oldest continuously-running winery in Mendoza. It is believed to have been the first to introduce 100% Malbec to the region in the 1940s.

Today the winery is overseen by Ernesto Catena, whose father Nicolas is one of the best-known figures in Argentinean wine. Escorihuela Gascon create vibrant

wines from their own vineyards located at 1,350m in the Uco Valley and at 980m in the Central Region at Lujan de Cuyo.

The 1884 Reserve wines are fast gaining plaudits from international critics for their purity and elegant structure. Beautifully balanced, they will work brilliantly with a range of winter dishes.



### BODEGAS ESCORIHUELA GASCON MENDOZA, ARGENTINA

- 1884 Viognier 2015
- 1884 Malbec 2015

10%  
OFF

	CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
	17ESC4B	6	£39.36	£35.42	£10.49	32.5%
	17ESC5B	6	£39.36	£35.42	£10.49	32.5%





CATENA

Catena first created the Alta range a little over 20 years ago. Building on their knowledge of high altitude planting and their success with Malbec, they selected specific rows that showed the most expressive fruit. With vineyards at between 3,000 and 4,500 feet, these wines benefit from a unique microclimate that results in a style that is pure, elegant and eminently drinkable.

10% OFF CATENA ALTA

CATENA  
MENDOZA, ARGENTINA

- Alta Chardonnay 2014
- Alta Cabernet Sauvignon 2013
- Alta Malbec 2013

CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
17ALT2B	6	£76.14	£68.53	£19.99	31.4%
17ALT1B	6	£99.72	£89.75	£25.99	30.9%
17ALT3B	6	£112.08	£100.87	£29.99	32.7%

SPIER

10%  
OFF

WESTERN CAPE, SOUTH AFRICA

- Signature Chenin Blanc 2015
- Signature Pinotage 2015
- Creative Block 2 Sauvignon Semillon 2015
- Creative Block 3 Shiraz Mourvedre Viognier 2013

CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
13SPI1B	6	£31.62	£28.46	£8.49	33.0%
13SPI5B	6	£31.62	£28.46	£8.49	33.0%
13SPI8B	6	£47.46	£42.71	£12.49	31.6%
13SPI9B	6	£62.88	£56.59	£16.49	31.4%

SPIER

Dating back to 1692, Spier is the oldest farm in Stellenbosch. A champion member of the Biodiversity & Wine Initiative (BWI), Spier follows the Integrated Production of Wine (IPW) criteria. A visit to the winery only reinforces the great care they take as guardians of the land.

A consistent achiever with a skilled team of winemakers at its core, the Signature range offers incredible value for money featuring South Africa’s most popular varieties.

The Creative Block wines offer varietal pairings, from fruit sourced predominantly from cooler coastal sites. Elegant and expressive, the wines demonstrate the great value offered by South Africa today. The Creative Block 3 was highly commended in the 2016 Wine Merchant Top 100 Awards.

The Spier Team: Frans Smit, Johan Jordaan, Johann Smit and Jacques Erasmus.



STEENBERG

STELLENBOSCH, SOUTH AFRICA

- Sauvignon Blanc 2015
- Merlot 2013

10%  
OFF

CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO FOR
13SNB1B	6	£44.52	£40.07	£11.99	33.2%
13SNB2B	6	£57.18	£51.46	£14.99	31.3%



STEENBERG

Steenberg may be situated on the outskirts of Cape Town in the Constantia region, but it’s a world away from the hustle and bustle of the coastal city. This corner of South Africa is a veritable oasis. The vineyards are surrounded by nature reserves, while Table Mountain looms over the winery, directing the cool Atlantic winds towards the vines.

This unique and cool region is ideal for producing Steenberg’s range of wines, in particular the Sauvignon Blanc and Merlot. The latter may not always be the easiest to grow in the Cape, but with winemaker JD Pretorius’ skills combined with the unique and favourable terroir, this is a Merlot like no other.

ELEGANCE FROM THE WEST

SWINNEY VINEYARDS

10% OFF

FRANKLAND RIVER, AUSTRALIA

- Tirra Lirra Riesling Pinot Gris Gewurztraminer 2015
- Tirra Lirra Tempranillo Cabernet Sauvignon Grenache 2013

COONAWARRA CLASSICS

WYNNS

10% OFF

COONAWARRA, AUSTRALIA

- Shiraz 2013
- Black Label Cabernet Sauvignon 2013

CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
14SWN1B	12	£127.32	£114.59	£16.49	30.5%
14SWN2B	12	£136.56	£122.90	£17.99	31.7%
14WYN5B	6	£49.56	£44.60	£12.99	31.3%
14WYN6B	6	£73.38	£66.04	£19.49	32.2%



PURE DISCOVERY

BABICH WINES

10%  
OFF

MARLBOROUGH, NEW ZEALAND

- Classic Pinot Gris 2015
- Family Estates Cowslip Valley Riesling 2013
- Family Estates Wakefield Downs Sauvignon Blanc 2015
- Black Label Pinot Gris 2014
- Black Label Sauvignon Blanc 2015
- Black Label Pinot Noir 2014

CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
15BAB2B	6	£44.10	£39.69	£11.49	30.9%
15BAB8B	6	£47.58	£42.82	£12.49	31.4%
15BAB11B	6	£47.58	£42.82	£12.49	31.1%
15BAB13B	6	£46.86	£42.17	£12.49	32.5%
15BAB9B	6	£46.86	£42.17	£12.99	35.1%
15BAB14B	6	£57.42	£51.68	£15.49	33.3%



A collection of approximately ten wine corks of various shapes and sizes are scattered across a rustic, weathered wooden surface. The wood has a prominent grain and some darker staining. The corks are light-colored with some darker, possibly stained or charred, ends. The text "12 DRINKS OF CHRISTMAS" is overlaid in white, bold, sans-serif capital letters in the center of the image.

# 12 DRINKS OF CHRISTMAS

For the coming festive season, we've put together the 12 Drinks of Christmas – a range of wines, artisan spirits and craft beers that will serve a host of holiday occasions. You'll find great value wines for impromptu dinner parties, fine wines for Christmas Day, plus some great cocktail recipes to boot.

## PARTIES OR LUNCH GATHERINGS

### CORZETTI GAVI 2015

Italy's much-loved pasta is the perfect accompaniment to this deliciously dry and zesty wine. This Gavi is ideal for impromptu lunches and dinners, and will always find friends!



## PARTY CELEBRATIONS

### GRAHAM BECK BRUT ROSÉ NV

Probably one of the world's best sparkling wines, this Brut Rosé NV is made according to the traditional method.

A delicious aperitif, it is also the perfect gift and ideal partner for a range of both sweet and savoury canapes.



## PRE-LUNCH APERITIF FOR FESTIVE CELEBRATIONS

### BRUNO PAILLARD BRUT PREMIERE CUVÉE NV

Loved by sommeliers, Bruno Paillard Champagne celebrates its 35th year of production in 2016. This brut is deliciously dry and crisp. A Champagne for celebrations, it is also delicious with Combiere Creme de Cassis in a Kir Royale.

Available in Gift Boxes.

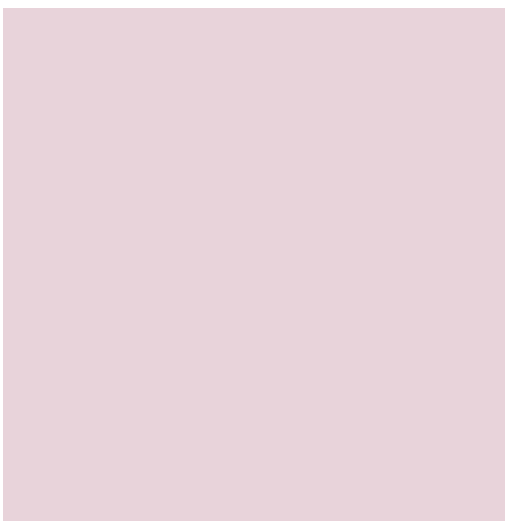




## DINNER PARTY

### SAINT COSME COTES DU RHONE LES DEUX ALBIONS MAGNUM 2014

A super-value estate wine from the Cotes du Rhone in magnum. To create Les Deux Albions, master winemaker Louis Barroul co-ferments old vine Syrah with Mourvedre from the wild slopes of Vinsobres, together with Grenache and Carignan.



## PARTIES OR LUNCH GATHERINGS

### BODEGAS NAVAJAS RESERVA TINTO 2010

From one of Rioja's most successful family wineries comes this delicious and moreish Reserva 2010. A consistent performer in The Wine Merchant Top 100 Awards, this is a must-stock wine.



## DINNER PARTY

### LA CHABLISIENNE CHABLIS 1ER CRU VAILLONS 2011

A classic Chablis, this is the perfect dinner party wine. Elegant and mineral, with a supple and aromatic palate.



GET THE PARTY STARTED

## POCOCELLO

The most fragrant and highest quality lemons from the Amalfi coast are peeled and macerated with spirit distilled by Chase Distillery in Herefordshire, to create this delicious and zesty liqueur.

### ***Pococello Spritz***

*Fill a highball glass with ice, add 35ml Pococello, 200ml Fever-Tree Indian Tonic and a slice of lemon to garnish.*



## BRILLIANT BEER

### **BEAR REPUBLIC RACER 5 IPA**

The Norgrove family loves great beer and racing. Bear Republic combines their two passions. Racer 5 IPA is a rich, full-bodied IPA that offers a serious taste experience.

## PRE DINNER APERITIF

### **JENSEN'S BERMONDSEY DRY GIN**

Following traditional recipes, citrus and juniper are the fundamental components of this elegant gin.

### ***Classic Martini***

*Combine 60ml Jensen's with 20ml Noilly Prat in an ice-filled shaker, stir and strain into your favourite Martini glass. Add an olive to garnish.*



## AFTER DINNER

### COMBIER L'ORIGINAL TRIPLE SEC

The original and classic Combiere Triple Sec liqueur is made from the dried peels of bitter and sweet oranges.

#### *Fine & Dandy*

*Combine 50ml Jensen's Bermondsey Dry Gin, 25ml L'Original Combiere Triple Sec, 15ml fresh lemon juice, a dash of Angostura bitters and a dash of sugar syrup. Shake over ice, strain and serve in a Martini glass.*



## PRE DINNER APERITIF

### OGILVY VODKA

An incredibly smooth and complex craft vodka from Scotland, produced using the Jarron family's superb Maris Piper potatoes.

#### *Claverhouse Rocks*

*Fill a chilled glass tumbler with ice, add a generous measure of Ogilvy Vodka and a freshly cut pear slice.*



## AFTER DINNER

### THE REAL MCCOY 12 YEAR OLD RUM

Brainchild of documentary maker, Bailey Pryor, The Real McCoy pays homage to Bill McCoy, the legendary bootlegger.

#### *Old Fashioned*

*Pour sugar syrup, water and bitters into a tumbler. Stir to combine, then place ice cubes in the glass. Add 50ml Real McCoy 12 Year Old and garnish with an orange slice and maraschino cherry.*



12 DRINKS OF CHRISTMAS		CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
CHAMPAGNE							
Bruno Paillard Brut Premiere Cuvee NV		7PAI10B	6	£134.22	-	£39.99	32.9%
SPARKLING							
Graham Beck Brut Rosé NV - 10% OFF		8BEC5B	6	£49.98	£44.98	£13.49	33.4%
PARTIES OR LUNCH GATHERINGS							
Corzetti Gavi 2015		10CRZ1B	6	£32.34	-	£9.49	31.8%
Bodegas Navajas Reserva Tinto 2010 - 5% OFF		11NAV7B	12	£81.48	£77.41	£11.49	32.6%
DINNER PARTY							
La Chablisienne Chablis 1er Cru Vaillons 2011 - 10% OFF		5CHS3B	6	£69.36	£62.42	£18.49	32.5%
Saint Cosme Les Deux Albions 2014 (Magnum) - PARCEL OFFER		4COS5M	6	£109.08	-	£32.99	33.3%
SPRITZ							
Pococello 50cl		41POC1FLIQ	6	£88.80	-	£25.99	31.7%
INDIA PALE ALE							
Bear Republic Racer 5 IPA 35.5cl 7.5% ABV		43BEAR3GGLS	24	£37.00	-	£2.75	32.7%
CLASSIC COCKTAIL							
Jensen's Bermondsey Dry Gin 70cl 43% ABV		41JEN1SGIN	6	£103.14	-	£29.99	31.2%
The Real McCoy 12 Year Old Rum 70cl 40% ABV		41REA3SRUM	6	£165.42	-	£48.99	32.5%
CONTEMPORARY COCKTAIL							
Ogilvy Vodka 70cl 40% ABV		41OGH1SVOD	6	£133.02	-	£39.99	33.5%
Combier L'Original Triple Sec 70cl 40% ABV		41COM8FLIQ	6	£91.86	-	£26.99	31.9%



MAGNUMS

“

*WINE CAN BE A BETTER TEACHER THAN INK,  
AND BANTER IS OFTEN BETTER THAN BOOKS*

Stephen Fry, *The Fry Chronicles*

*WINE MAKES EVERY MEAL AN OCCASION, EVERY  
TABLE MORE ELEGANT, EVERY DAY MORE CIVILISED*

Andre Simon

*I LIKE ON THE TABLE, WHEN WE'RE SPEAKING,  
THE LIGHT OF A BOTTLE OF INTELLIGENT WINE*

Pablo Neruda

*WINE IS STRONGER THAN REASON*

Marty Rubin

”

CHAMPAGNE & SPARKLING WINE MAGNUMS		CODE	NO. IN CASE	DPD PER CASE	RRP	POR
GRAHAM BECK						
ROBERTSON, SOUTH AFRICA						
●	Brut NV	8BECS1M	4	£71.04	£31.99	33.4%
PALMER & CO						
CHAMPAGNE, FRANCE						
●	Brut Reserve NV	7PALo2MNV	3	£102.39	£59.99	31.7%
●	Brut Rosé NV	7PAL21MNV	3	£116.52	£69.99	33.4%
●	Blanc de Blancs NV	7PALo3MNV	3	£155.88	£89.99	30.7%
●	Blanc de Noir NV	7PAL7MNV	3	£163.65	£99.99	34.5%
BRUNO PAILLARD						
CHAMPAGNE, FRANCE						
●	Brut Premiere Cuvee NV	7PAI3oM	3	£141.36	£84.99	33.5%
●	Rosé Premiere Cuvee NV	7PAI4M	3	£185.97	£109.99	32.4%
MAGNUMS FROM FRANCE						
SAINT COSME						
SOUTHERN RHONE, FRANCE						
●	Cotes du Rhone 2015	4COS4M	6	£83.28	£24.99	33.3%

MAGNUMS FROM SPAIN

BODEGAS NAVAJAS  
RIOJA ALTA, SPAIN

- Crianza Tinto 2011
- Graciano Crianza 2011
- Reserva Tinto 2009

TOMAS CUSINE  
COSTERS DEL SERGE, SPAIN

- Vilosell 2013

CODE	NO. IN CASE	DPD PER CASE	PROMO RRP	PROMO POR
11NAV5M	6	£85.44	£24.99	31.6%
11NAV10B	6	£99.24	£28.99	31.5%
11NAV7M	6	£104.52	£29.99	30.3%
11TOMA2M	6	£100.98	£29.99	32.7%



A photograph of a gift wrapped in burlap with a red string bow, next to a rolled-up scroll, on a wooden surface. The word "GIFTING" is overlaid in white text.

GIFTING

HERE ARE SOME INSPIRED GIFTING IDEAS.  
FOR THE CLASSICS, THINK POL ROGER  
NV BRUT AND RUINART ROSÉ NV, WHILE  
MOVING TOWARDS MORE CONTEMPORARY,  
WE HAVE MEZCAL ETERNO ANEJO AND  
THE REAL MCCOY RUM

If fine and rare bottles are required, we have a selection of Bordeaux first growths from the eighties and nineties.

The classic digestifs are also featured, with a selection of excellent port (Quinta do Vallado), Cognac (Bache Gabrielsen) and Tokaji (Royal Tokaji Company).

CHAMPAGNE GIFT BOXES		CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	RRP	POR
<div>CHAMPAGNE PALMER</div> <div>CHAMPAGNE, FRANCE</div> <div>10% OFF</div>							
● Brut Reserve NV (Gift Boxed)		7PAL01GB	6	£102.36	£92.12	£27.50	33.0%
<div>BRUNO PAILLARD</div> <div>CHAMPAGNE, FRANCE</div>							
● Brut Premiere Cuvee NV (Gift Boxed)		7PAI114GB	6	£155.52		£45.99	32.4%
● Rosé Premiere Cuvee NV (Gift Boxed)		7PAI40GB	6	£202.50		£59.99	32.5%
● Blanc de Blancs Reserve Privee Grand Cru NV (Gift Boxed)		7PAI60GB	6	£205.38		£59.99	31.5%
<div>POL ROGER</div> <div>CHAMPAGNE, FRANCE</div>							
● Brut NV (Gift Boxed)		7POL20GB	6	£169.68		£49.99	32.1%
<div>RUINART</div> <div>CHAMPAGNE, FRANCE</div>							
● Rosé NV (Gift Boxed with two crystal glasses)		7RUI04GB	1	£36.47		£59.95	27.0%

FINE WINE AND PORT		CODE	NO. IN CASE	DPD PER CASE	RRP	POR
ROYAL TOKAJI COMPANY						
TOKAJI, HUNGARY						
●	Blue Label - 5 Puttonyos 2009 (Gift Boxed)	27RTC3F2009	6	£93.72	£27.99	33.0%
QUINTA DO VALLADO						
DOURO, PORTUGAL						
●	10 YO Tawny Port 50cl NV (Gift Boxed)	19VALL1FNV	6	£64.20	£18.99	32.4%
●	20 YO Tawny Port 50cl NV (Gift Boxed)	19VALL5FNV	6	£105.54	£31.99	34.0%
●	30 YO Tawny Port 50cl NV (Gift Boxed)	19VALL4FNV	6	£192.72	£56.99	32.4%
CHATEAU MARGAUX						
BORDEAUX, FRANCE						
●	Chateau Margaux 1983 - Drink now to 2020	A83MARGB12D	1	Limited availability - POA		
●	Chateau Margaux 1995 - Drink now to 2025	A95MARGB12D	1	Limited availability - POA		
CHATEAU CHEVAL BLANC						
BORDEAUX, FRANCE						
●	Chateau Cheval Blanc 1986 - Drink now to 2018	A86CHEBB12D	1	Limited availability - POA		
CHATEAU PETRUS						
BORDEAUX, FRANCE						
●	Chateau Petrus 2001 - Drink now to 2030	A01PETRB12U	1	Limited availability - POA		



SPIRITS		CODE	NO. IN CASE	DPD PER CASE	RRP	POR
HYDE						
CORK, IRELAND						
President No 1 10yr Single Malt Whiskey Rum Finish (Gift Box) 70cl		41HYD4SWHY	6	£202.64	£59.99	32.4%
President No 1 10yr Single Malt Whiskey Sherry Finish (Gift Box) 70cl		41HYD5SWHY	6	£202.64	£59.99	32.4%
BACHE GABRIELSEN						
COGNAC, FRANCE						
XO Cognac 70cl		41BAC3SBRY	6	£204.36	£59.99	31.9%
Fin Bois Vintage 1992 70cl		41BAC7SBRY	6	£313.62	£92.99	32.5%
Borderiers Vintage 1971 35cl		41BAC9HBRY	12	£720.00	£105.99	32.1%
MEZCAL ETERNO						
OAXACA, MEXICO						
Joven 100% Agave 50cl		41MEZ3STEQ	6	124.32	£36.99	32.8%
Anejo 100% Agave 50cl		41MEZ4STEQ	6	155.52	£45.99	32.4%



# SPIRITS

	ABV%	CODE	NO. IN CASE	DPD PER CASE	RRP	POR
JENSEN'S						
BERMONDSEY, ENGLAND						
Bermondsey Dry Gin 70cl	43	41JEN1SGIN	6	£103.14	£29.99	31.22%
Old Tom Gin 70cl	43	41JEN2SGIN	6	£103.14	£29.99	31.22%

## JENSEN'S

Inspired by 19th century gins from long-vanished distilleries, Christian Jensen wanted to start making his own in the home of London Dry Gin: Bermondsey. Known as ‘London’s Larder’, Bermondsey was once crammed with wharves and warehouses.

This is where London’s food was produced and stored, and its gin distilled. Today, Christian keeps this legacy alive by expertly recreating old-style London Dry Gins beneath the Bermondsey railway arches, using traditional botanicals.



ROCK ROSE  
DUNNET BAY, SCOTLAND

Scottish Gin 70cl  
Navy Strength Gin 70cl

ABV%	CODE	NO. IN CASE	DPD PER CASE	RRP	POR
41.5	41ROC1SGIN	6	£130.44	£39.99	34.76%
57	41ROC2SGIN	6	£157.80	£46.99	32.84%

ROCK ROSE  
AND HOLY GRASS

Rock Rose and Holy Grass were launched in August 2014 by Martin and Claire Murray, owners and managers of Dunnet Bay Distillery in Thurso, Scotland. This husband and wife team harness local botanicals for the production of their artisanal Rock Rose Gin and Holy Grass Vodka.

Production wizards, aka family members, have been integral in launching these excellent spirits. Seasonal releases of Rock Rose Gin complement the range - please ask us about these limited editions.



HOLY GRASS  
DUNNET BAY, SCOTLAND

Vodka 70cl

NB  
NORTH BERWICK, SCOTLAND

London Gin 70cl

Navy Strength Gin 70cl

ABV%	CODE	NO. IN CASE	DPD PER CASE	RRP	POR
41.5	41HOL1SVOD	6	£130.44	£39.99	34.76%
42	41NB1SGIN	6	£111.18	£32.99	32.60%
57	41NB2SGIN	6	£153.42	£45.99	33.28%





# CRAFT BEER & CIDER OFFERS

	ABV%	CODE	NO. IN CASE	DPD PER CASE	RRP	POR
ESTRELLA GALICIA						
GALICIA, SPAIN						
Estrella Galicia 33cl	4.7	43ESTo2GGLS	24	£19.68	£34.99	32.51%
Zero 0.0% 33cl	0	43ESTo4GGLS	24	£10.08	£17.99	32.76%

Buy 4 cases of Estrella Galicia 4.7% and get 1 case of Estrella Galicia Zero **free**.

## ESTRELLA GALICIA

Estrella Galicia, meaning ‘Star of Galicia’, was founded in 1906. Named as Spain’s Brewery of the Year at the 2013 New York International Beer Competition, family-owned Estrella Galicia remains in its founding city of A Coruna in the northwest of Spain. An excellent supply of water and hops, coupled with over a century of expert brewing, ensures a distinctive smoothness across the range.



	ABV%	CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
PORTOBELLO							
LONDON, ENGLAND							
Pilsner 33cl	4.6	43POR2GGLS	24	£22.08	£19.87	£34.99	31.85%

10%  
OFF

PORTOBELLO BREWING COMPANY

Based in W10, Portobello Brewing Company opened its doors in December 2012, founded by beer industry veteran Rob Jenkins and head brewer Farooq Khalid. It is the largest capacity brewery

in this part of London since Whitbread closed their Nothing Hill brewery in 1922. Portobello Pilsner is an unashamedly traditional lager in the Pilsner style,

which takes time to produce – long cold fermentation and maturation with specially selected yeast is essential to achieve its fully rounded flavour.

CIDRE LE BRUN  
BRITTANY, FRANCE

10%  
OFF

Brut 37.5cl  
Demi-Sec 37.5cl

ABV%	CODE	NO. IN CASE	DPD PER CASE	PROMO DPD PER CASE	PROMO RRP	PROMO POR
5.5	43CID1GGLS	12	£19.29	£17.36	£29.99	30.53%
4	43CID2GGLS	12	£19.29	£17.36	£29.99	30.53%

CIDRE LE BRUN

Le Brun Ciders have been produced in Brittany since 1955. They are made using the traditional method of natural fermentation using only hand-picked, local apples. Receiving several awards at the International Cider Challenge and Concours General Agricole in Paris, Le Brun are the leading craft cider-makers in France.



## NOTES

# NOTES



## HOW TO ORDER

Our phone lines are open five days a week:

Monday to Friday from 8.30am to 6.30pm

Bank Holidays from 8.30am to 5.00pm (except Christmas Day and Boxing Day)

Orders can be placed by phone or email

Cut off order times are:

UK postcodes | 11.30am

Home Counties | 12.30pm

London | 4.30pm

Telephone: 0207 449 1665

Email: [orders@walkerwodehousewines.com](mailto:orders@walkerwodehousewines.com)

[www.walkerwodehousewines.com](http://www.walkerwodehousewines.com)

Walker & Wodehouse Wines

113 Regents Park Road, London NW1 8UR

For speed and accuracy, it would help if you could include the following information with all orders:

1. Your Account Number – quoted on all Walker & Wodehouse delivery notes, invoices and statements.
2. The product code of each item you require (found in this price list, on your delivery notes and invoices).
3. The product description of each item required, including the name of the wine, bottle size and vintage.
4. The total number of cases required. Please note the minimum order quantities will be agreed with your Account Manager.
5. Your preferred delivery date.

### Terms and Conditions:

1. Orders must be part of your minimum order agreement.
2. All wine offers valid from 3 October to 30 December.
3. All offers are subject to availability.

For the full Walker & Wodehouse Wines Terms and Conditions of Sale, please refer to our 2016/2017 Price List, available to download from the website.

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BY APPOINTMENT TO  
HER MAJESTY THE QUEEN  
WINE MERCHANTS  
WALKER & WODEHOUSE LTD  
LONDON



WALKER & WODEHOUSE

WINE MERCHANTS ESTD 1796

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